KODAHEALTH

ACP Readiness Checklist:
Questions Every VBC Leader Should Be Asking

If you're leading an ACO, CIN, MA plan, or serious-illness program, the question isn't whether advance care planning (ACP) matters—it's whether you're using it to truly transform care coordination or letting it sit in the background. Start by asking your team a few key questions:

Can we clearly see how ACP is affecting our utilization and total cost of care today?

- Do we have visibility into how ACP completion correlates with admissions, ICU use, hospice, and LOS for our serious-illness population?
- Is ACP still something we track in counts and checkboxes, not in dollars and outcomes?

Do we know which members are most in need of ACP right now — and how to reach them?

- Are we using claims, risk scores, and clinical data to proactively identify high-opportunity members?
- Do we have a scalable, repeatable way to invite them into ACP — digitally, by phone, and through care teams?

Are our ACP workflows scalable, equitable, and integrated into daily care or are they still dependent on heroic individuals?

- When a crisis hits at 2 a.m., can any clinician quickly see what matters most to that patient?
- Are ACP conversations and documents accessible to families, shared across settings?
- Are ACP conversations revisited every six months for high-risk patients?
- Are we closing gaps for populations that have historically been left out of serious-illness planning?

If you're ready to explore what a digital, data-driven ACP strategy could look like for your organization, schedule a strategy session with our team. Together, we can map your ACP readiness, identify high-impact opportunities for 2026, and design a roadmap that turns ACP from a checkbox into a true performance engine.

Schedule a strategy session with Koda:

See how Houston Methodist achieved 4x ROI with Koda at resources.kodahealthcare.com